

REDLANDS UNIFIED SCHOOL DISTRICT  
20 West Lugonia Avenue  
Redlands, CA 92373-1508

CONSULTING AGREEMENT

AMENDMENT NO. 4

THIS AGREEMENT is entered into February 21, 2024, by and between  
Redlands Unified School District, and New Direction Solutions LLC DBA Procure Therapy,  
is hereby amended this 21<sup>ST</sup> day of February, 2024 to:  
day month year consultant

**1. PERIOD OF AGREEMENT:** Shall extend agreement from 03/16/2024 to 06/06/2024.  
date date

**To provide Virtual SLP services. Updated rate sheet to amend original agreement board approved on July 11,2023.**

All other terms and conditions of the Agreement described above shall remain in full force and effect.

REDLANDS UNIFIED SCHOOL DISTRICT

New Direction Solutions, LLC dba ProCare Therapy



**Chelsea Serr**  
Vice President  
February 22, 2024 14:47 UTC  
IP: 12.34.60.210

Assistant Superintendent, Business  
Services Chief Business Official

March 12, 2024

Date

**Helping the  
smallest  
dream the  
biggest.**



**ProCare Therapy**  
**23/24 School year – Staffing Overview**

**ProCare Therapy works with over 220+ public school districts throughout California noted in the image below. (Not including private/charter/day program institutions). In general, California holds the highest number of speech pathologist, school psychologist, RN, and educator contract placements across all states.**

It's a fact that school districts are struggling to find staff. As a contracting agency, we **understand** that districts must go through the proper channels of hiring, such as posting the job online, some even offering incentives at times to entice prospective applicants. For the large majority, this still doesn't solve the overarching staffing issues many districts across California face.

What many school districts are lacking, and where we excel, is **external staffing power**. At ProCare, we have a team of 200+ recruiters dedicated to finding your district good fitting candidates. Our recruitment power extends well above a district's recruitment capabilities, and we have access to numerous resources to find suitable contract employees.

Let us assist you and your district minimize the stress of staffing, simplify the staffing process, and find a suitable and well-fitting candidate.



# ProCare Therapy

ProCare Therapy is a leading provider of school-based professionals for school districts nationwide. Over the years, we've created partnerships with the industry's top school associations allowing us to recruit and train skilled healthcare professionals from a variety of sources. The focus of our efforts is to improve the quality and availability of therapy and special educational services in public schools.

At ProCare, we're professionals who *care* about what we do. We believe that reliability is not an option, simplicity is beautiful and that it's okay to stand out in a crowd, especially when you're standing out in front. As a true partner in education and one of the nation's most trusted providers of school-based therapy, we foster an environment of idea sharing, mentor support and professionalism in a positive atmosphere that begins in our administration department and continues throughout our entire organization.

## ProCare's Promise

We promise to be your true partner in education. What does that mean? It means that we will work side-by-side with your current staff to help your students reach their full potential and receive the high quality of care they deserve. It means that we take it upon ourselves to be thought leaders and immerse ourselves in the education industry, staying on top of trends both nationally and locally in California. It means that since 1997 we've been dedicated solely to connecting special education professionals to the school systems that need them most - and that makes us your partner, not just your provider.

## ProCare's Experience

ProCare Therapy has provided school districts across the country with healthcare staffing solutions since 1997. During that time, our firm has developed long-standing relationships with clients in over 40 states. We currently provide customized healthcare staffing solutions to a total of 700+ clients.

ProCare's goal is to meet the growing demand for therapy services in school districts across the country by providing unparalleled service and highly qualified candidates. We are here to be an asset to the children we serve, a partner to the schools we service and a resource for talented school professionals.

## Primary Contact

To make things as simple and efficient as possible, we adopted a 'full-desk' model. With this system, our Directors of Educational Resources act as account manager and recruiter, so your needs aren't lost in translation and you have the same contact throughout the lifecycle of your account.

Chris Manning will work with you directly as your Director of Educational Resources. Please see below for her contact information:

Chris Manning  
Phone: 904-638-2182  
[chris.manning@procaretherapy.com](mailto:chris.manning@procaretherapy.com)

# Hourly Rates

Service Offering	Hourly Rates
Speech Language Pathologist	\$110-120
SLPA	\$90-\$105
Occupational Therapist	\$105-115
BCBA	\$89-108
Physical Therapist	\$105-125
School Psychologist	\$115-125
Social Worker	\$95-100
School Counselor	\$77-95
Nurse (RN)	\$85-95
Nurse (LVN)	\$75-85
Certified Nursing Assistant	\$50-55
Registered Behavior Technician	\$65-75
Paraprofessional/ Behavioral Aide	\$55-60
Adaptive Physical Education Teacher	\$95-105
Deaf & Hard of Hearing Teacher	\$95-105
Sign Language Interpreter	\$85-95
BCBA	\$105-115
Virtual Speech Language Pathologist	\$115-\$145
Virtual Physical Therapist	\$97-\$110
Virtual Occupational Therapist	\$94-\$138

Hourly rates are subject to change based on local level of needs, candidate experience, and position requirements.

ProCare Therapy and VocoVision require all candidates to submit to a background check, state-specific fingerprinting, reference checks, licensure verification, board verification when applicable, as well as complete our required onboarding process.

Chris Manning, Senior Director of Educational Resources

Phone: 904-638-2182

[chris.manning@procaretherapy.com](mailto:chris.manning@procaretherapy.com)