



**Redlands Unified School District**  
**Proposal for the development of student training materials**  
**Prepared for Ken Wagner**  
**By Sprigeo**  
**06/17/24**

The following proposal is intended to articulate the milestones, deliverables and costs associated with the design and development of student training materials. Our intention is to develop materials in a thoughtful and deliberate manner such that approvals are gained from both Redlands Unified and the designated government agency prior to moving forward. The pricing progression is designed to gradually acknowledge work completed, building toward a sum of money preceding the development that will allow us to gather the necessary people and resources required to complete the project. Following the design and development phases and prior to the delivery phases we will request payment for the upcoming year of materials use. Each subsequent year will follow the same pricing structure and billing process. Pending your approval we will move forward with phase 1 (Discovery). We will need you to have a designated representative from the district sign and date the final page of this document and return it to Sprigeo. We will sign, date and return a completed copy of the contract to you. At the time of contract acceptance we will invoice Redlands Unified in the amount of \$3000. Sprigeo will invoice on a monthly basis for all milestones completed during that period.

#### **Milestone Phases**

1. Discovery - review the DOJ requirements for the district's training materials including the approval and delivery timeline.

Due on contract acceptance \$3000

- Completed by June 30, 2024. Invoiced July 1, 2024

2. Detail - with the expectations clearly defined from the DOJ documents Sprigeo will build a content outline for each of the four grade level ranges. The curriculum outlines will remain dynamic in their content until we receive approval from both Redlands and the DOJ. After approval has been granted to move forward with the training curriculum Sprigeo will build out an initial script for each level of training.

Due after DOJ acceptance \$21000 (to include development costs of number 3 below)

- Completed by July 31, 2024. Invoiced August 1, 2024



3. Design and Development - Following the approval from the DOJ, Sprigeo will build out each of the training content scripts. Sprigeo will work with Redlands to determine the most developmentally appropriate method of delivery for each of the four, grade level ranges. We anticipate a variety of approaches based on the span of age groups that the training materials will need to address.

Development of draft training materials completed by September 1, 2024

4. Delivery Phase 1 Year 1 - Following the design, development and final approval stage Sprigeo will deliver student-ready training materials to Redlands so that the district can begin providing students with training.

Due prior to delivery of training materials. \$12100

- Completed by September 1, 2024. Invoiced October 1, 2024

5. Delivery Phase 2 Year 1 - A second, shorter review of the training materials will be provided to Redlands that can then be delivered to students later in the school year.

Due as part of an annual subscription prior to delivery of training materials. \$12100


- Completed by January 1, 2025. Invoiced February 1, 2025

6. Delivery Phase 3 Years 2 and beyond - Sprigeo anticipates updating all training materials based feedback from Redlands regarding the content delivery and message effectiveness.

Due as part of an annual subscription prior to delivery of training materials. \$10000

- Completed by August 31, 2025. Invoiced September 1, 2025

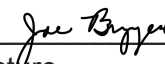
Redland Unified School District Representative

  
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Signature

6/21/2024

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Date

Sprigeo Representative

  
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Signature

6/21/24  
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